

# Sanderson Farms



Program sponsored and administered by

**Mellon Bank, N.A.**

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## **Investor Services Program Overview**

The ChaseMellon Shareholder Services Investor Services Program (the "Program") offers you a variety of convenient, low-cost services to make it easier for you to invest in the common stock of Sanderson Farms, Inc. ("Sanderson"). The Program has various features and you can choose the Program features that meet your investment needs. The principal terms and conditions of the Program are summarized in this brochure. A copy of the full terms and conditions of the Program is available from the Administrator upon request at no charge.

Mellon Bank, N.A. (the "Administrator") administers the program. Certain administrative support will be provided to the Administrator by ChaseMellon Shareholder Services, L.L.C., a registered transfer agent.

The Program is designed for long-term investors who wish to invest and build their share ownership over time. The Program offers a convenient and economical means to own shares. **Unlike an individual stock brokerage account, the timing of purchases and sales is subject to the provisions of the Program, as discussed on pages 3 through 6.**

You can participate in the Program if you are a registered holder of Sanderson common stock. If you do not own Sanderson common stock, you can become a participant by making your initial purchase directly through the Program. The Program provides you with the opportunity to reinvest dividends and an alternative to traditional methods of buying, holding and selling Sanderson common stock.

Read on for a more detailed description of the features of the ChaseMellon Shareholder Services Investor Services Program as offered for Sanderson. If you would like to participate in the Program, complete the enclosed Enrollment Form and mail it to the Administrator in the reply envelope provided for your convenience.



## **Key Features of Program**

### **Anyone Can Participate**

You may participate in the Program if you own Sanderson common stock that is registered in your name or you can participate by making your initial investment in common stock through the Program with a minimum initial investment of \$500.

### **Optional Cash Purchases**

Once you are a registered shareholder, you can buy Sanderson stock and pay fees and commissions lower than those typically charged by stockbrokers for small transactions. You can purchase as little as \$50 per investment, up to \$10,000 monthly, and either pay by check or have your payment automatically deducted from your bank account.

### **Convenient Share Sales**

You can sell Sanderson common stock and pay fees lower than those typically charged by stockbrokers for small transactions.

### **Full Investment**

Full investment of your funds, less fees, is possible because you will be credited with both whole shares and fractional shares. Dividends will be paid not only on whole shares but also proportionately on fractional shares.

### **Automatic Dividend Reinvestment**

You can reinvest all or a portion of your dividends in additional shares of Sanderson common stock. Or, the Administrator will remit any dividends to you by check or automatic deposit.

### **Share Safekeeping**

You can deposit your Sanderson common stock certificates with the Administrator for safekeeping, at no cost to you. You can request withdrawal of any or all of your whole shares of Sanderson common stock. A certificate for those shares will be sent to you, free of charge.

### **Gifts and other Share Transfers**

You can make gifts to others of Sanderson common stock.

### **Transaction Reporting**

You will receive a notice after each transaction showing the details and the share balance in your Program account.

# Summary of Terms & Conditions

## 1. Can I participate in the Program?

If you already own Sanderson common stock and the shares are registered in your name, you may participate immediately. If your shares are held for you in a brokerage account, you may make arrangements with your stockbroker to have some or all of the shares of Sanderson common stock registered directly in your name. If you do not currently own any Sanderson common stock, you can participate by making an initial investment in Sanderson common stock through the Program. Please see question number five for details regarding an initial investment.

## 2. How do I get started?

You can get started in the Program by completing the enclosed Enrollment Form along with the items required and mailing them to the Administrator in the reply envelope. Your participation will begin after the Enrollment Form is received. Once you have enrolled, your participation continues automatically, as long as you wish.

## 3. How do I reinvest dividends?

You may choose to reinvest all or a portion of the dividends paid on shares of Sanderson common stock you own in additional shares of Sanderson common stock. To be eligible for reinvestment, you must reinvest the dividend on a minimum of 10 shares. If the number of shares on which dividends are reinvested is below 10 shares, you will receive a check for the full amount of any dividend. You may change your election at any time by writing to the Administrator. To be effective with respect to a particular dividend, any such change must be received by the Administrator on or before the record date for that dividend.

You may, of course, choose not to reinvest any of your dividends, in which case the Administrator will remit any dividends to you by check or automatic deposit.

## 4. When are dividends reinvested?

If you have chosen the dividend reinvestment feature, the Administrator will invest dividends in additional shares of Sanderson common stock purchased on the open market as promptly as practicable, on or after the payable date, normally within one week. In the unlikely event that, due to unusual market conditions, the Administrator is unable to invest the funds within 30 days, the Administrator will remit the funds to you by check. No interest will be paid on funds held by the Administrator pending investment.

**5. How do I make an initial investment?**

If you do not own Sanderson common stock in a Program account, you can make an initial cash investment for as little as \$500, but not more than \$100,000. Simply complete the Enrollment Form and submit it with your check. Only checks made payable to Mellon Bank, N.A. will be accepted. No third party checks will be accepted.

**6. How do I make additional investments?**

If you already own Sanderson common stock and are enrolled in the Program and want to make additional purchases, you can send a check to the Administrator for each purchase. Attach your check to the contribution form on your statement and mail it to the address specified on the statement. Or, if you wish to make regular monthly purchases, you may authorize automatic monthly deductions from your bank account. This feature enables you to make ongoing investments in an amount that is comfortable for you, without having to write a check. Additional cash purchases are subject to a minimum purchase requirement of \$50 per investment and a maximum of \$10,000 monthly.

**7. When will shares be purchased?**

Upon receipt of the funds, the Administrator will invest initial and additional cash investments, less applicable fees, in whole and fractional shares purchased on the open market as promptly as practicable, at least once each week. In the unlikely event that, due to unusual market conditions, the Administrator is unable to invest the funds within 35 days, the Administrator will return the funds to you by check. No interest will be paid on funds held by the Administrator pending investment.

**8. Will I receive certificates for shares purchased?**

No, because the Program provides for share safekeeping. For your convenience, shares purchased under the Program will be maintained by the Administrator in your name in non-certificated form. You may, however, request a stock certificate from the Administrator at any time, free of charge.

**9. What is safekeeping?**

Shares of Sanderson common stock that you buy under the Program will be maintained in your Program account for safekeeping.

If you own Sanderson common stock in certificated form, you may deposit your certificates for those shares with the Administrator, free of charge. Certificates forwarded to the Administrator by registered mail will be automatically covered by an Administrator blanket bond up to the first \$100,000 of value. Safekeeping protects your shares against loss, theft or accidental destruction. Safekeeping also provides a convenient way for you to keep track of your shares. Only shares held in safekeeping may be sold through the Program.

**10. Can I get certificates if I want them?**

Yes. If, you should ever want a stock certificate for all or a portion of the whole shares of Sanderson common stock in your Program account, the Administrator will send one to you, upon your written request, within two days of the receipt of your instructions. Please allow up to seven days for the certificate to reach you.

**11. How can I transfer or give gifts of shares?**

You may transfer or give gifts of Sanderson common stock to anyone you choose by contacting the Administrator and requesting a Gift/Transfer Form. After the transfer or purchase is completed, upon your request, the Administrator will send you a non-negotiable gift announcement, which you can present to the recipient. A notice indicating the deposit of Sanderson common stock will be forwarded to the recipient.

**12. How do I sell shares?**

You can sell shares in your Program account or other eligible book entry shares, at any time by contacting the Administrator. The Administrator will record sales orders on the date of receipt, and process them, when practicable, on the next business day the stock market is open, at least once each week. The Administrator will send you by check the proceeds of the sale, less applicable fees.

Alternatively, you may choose to sell your shares through a stockbroker of your choice. If you prefer this approach, see question number 10 for instructions on how to obtain a certificate.

**13. What are the costs?**

There is no fee for enrolling in the Program. Participation is voluntary and you may discontinue your participation at any time. However, there are fees associated with the Program's services. Please refer to the separate Investor Services Program Fee Schedule for more information on transaction fees.

#### **14. What about taxes?**

The Administrator will send a Form 1099-DIV to you and the Internal Revenue Service after each year end, reporting all dividend income you received during the year on your Sanderson common stock (consisting of dividends and transaction or trading fees paid on your behalf by Sanderson). If you sell shares through the Program, the Administrator will send a Form 1099-B to you and the Internal Revenue Service after year end, showing the total proceeds of the transactions. We recommend that you keep your transaction statements, which are helpful for record keeping and tax purposes.

#### **15. How can I vote my shares?**

You will receive proxy material for all of your shares, and your shares will be voted in accordance with your direction. If you wish, you may vote your shares in person at shareholder meetings.

#### **16. What provisions are made for non-U.S. residents?**

Cash investments from non-U.S. residents must be in United States currency and will be invested in the same manner as investments from other participants. Each participant is responsible for reviewing the applicable laws of his or her country of residence prior to investing in Sanderson common stock. All dividends will be subject to withholding under the terms of any applicable tax treaty provisions.

#### **17. How will I keep track of my investments?**

The Administrator will send a transaction notice confirming the details of each transaction you make. If you continue to participate in the Program, but have no transactions, the Administrator will send you an annual statement detailing the status of your holdings of Sanderson common stock in your Program account.

#### **18. How would I terminate my participation?**

You may withdraw entirely from the Program merely by giving written notice of termination to the Administrator. Upon termination, you will receive a certificate for the whole shares held for you under the Program and a check for any fractional shares based on the current market value. Thereafter, future dividends will be sent directly to you by check. Alternatively, if you so direct, the Administrator will sell all whole and fractional shares in your Program account and send you a check for the proceeds, net of any applicable fees. Termination notices should be received by the Administrator four days prior to a dividend record date to avoid the reinvestment of the current dividend or any possible delay in receipt of your shares and/or cash. If your Program account balance

falls below one full share, the Administrator reserves the right to liquidate the fraction and remit the proceeds, less any applicable fees, to you at your address of record.

### **19. What if I have questions about the Program?**

Any questions you have about buying or selling or any other services offered by the Program, should be made directly to the Administrator at its toll-free number:

**1-888-810-7452**

A customer service representative will assist you. Once enrolled, you may also use the Administrator's automated voice response system, which will furnish information regarding your account — for example, the number of shares held in the Program, amount of last dividend check or the closing stock price. Employees of the Administrator are not permitted to give any opinions on the merits of any security or class of securities. You may also write to the Administrator at the following address:

Mellon Bank, N.A.  
P.O. Box 3338  
South Hackensack, NJ 07606-1938

Be sure to include your name, address, account key and daytime phone number on all correspondence.

Note: The ChaseMellon Shareholder Services Investor Services Program is designed for the long-term investor and does not afford the same flexibility as a stockbroker's account.

Sanderson has appointed Mellon Bank, N.A. as administrator for the Program. The Program is not sponsored or administered by Sanderson. Securities held by the Administrator in your Program account are not subject to protection under the Securities Investor Protection Act of 1970. The Administrator may use, and commissions may be paid to a broker-dealer which is affiliated with the Administrator. Investors must make independent investment decisions based upon their own judgment and research.

**Sanderson Farms, Inc. is listed on NASDAQ and trades under the ticker symbol SAFM.**

**A COPY OF THE FULL TERMS AND CONDITIONS IS AVAILABLE FROM THE ADMINISTRATOR UPON REQUEST AT NO CHARGE.**

## Investor Services Program Fees

Reinvestment of quarterly dividend —	5% of the amount reinvested (minimum \$.50 — maximum \$10.00)
Purchase of shares with initial investment	\$5.00
Purchase of shares with additional investments	\$5.00
Transfer shares as gift	NO CHARGE
Custody services/certificate safekeeping	NO CHARGE
Withdrawal or certificate issuance	NO CHARGE
Sale of shares	\$15.00
Termination fee — issue certificate	NO CHARGE
Termination fee — sell shares	\$15.00
Trading fees for purchases and sales	\$.12
Original or current year duplicate statement	NO CHARGE
Duplicate statement — prior year	\$20.00
Insufficient funds or rejected automatic investments	\$25.00

Sanderson Farms, Inc.  
Effective May 1, 1998  
Mellon Bank, N.A.  
Program Administrator

